



# County of Fairfax, Virginia

## ADDENDUM

**DATE:** December 16, 2015

### ADDENDUM NO. 2

**TO:** ALL PROSPECTIVE OFFERORS  
**REFERENCE:** RFP2000001742  
**FOR:** Sale and Recycling of Scrap Metal  
**DUE DATE/TIME:** December 22, 2015 @ 10:00 a.m.

The referenced request for proposal is amended as follows:

The following is an answer to a question submitted regarding the referenced RFP:

- Q1. May offerors use a deductor against the Market Index instead of a percentage or fixed price? The way this is currently worded, it is hard to understand whether those are examples of proposed pricing methods or mandatory use of one of the two.  
As the Market index increases this could prove to be detrimental to price paid to the County.
- A1. The purpose of soliciting using the RFP format was to allow vendors the maximum flexibility to be creative with the business plan. We want the deal that provides the most revenue to the county. The purpose of asking for the Market Index was so we can verify the calculation of the prices proposed by the vendor and the revenue once a contract is awarded. The vendors may propose innovative business arrangements, but they need to explain how they set up their pricing and show the calculations that will be used. The county wants the best financial arrangement that it can have.

All other terms and conditions remain unchanged.

Cindy Joy, CPPB  
Contract Specialist II

RFP2000001742

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**THIS ADDENDUM IS ACKNOWLEDGED AND IS CONSIDERED A PART OF THE SUBJECT REQUEST FOR PROPOSAL:**

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Name of Firm

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(Signature)

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(Date)

**A SIGNED COPY OF THIS ADDENDUM SHOULD BE INCLUDED IN THE TECHNICAL PROPOSAL OR RETURNED PRIOR TO THE DUE DATE/TIME.**

**Note: SIGNATURE ON THIS ADDENDUM DOES NOT SUBSTITUTE FOR YOUR SIGNATURE ON THE ORIGINAL PROPOSAL DOCUMENT. THE ORIGINAL PROPOSAL DOCUMENT MUST BE SIGNED.**